



## OFERTES I DEMANDES DE SERVEIS INDUSTRIALS

**Ref: 1279**

Empresa associada cerca partner segons perfil indicat per el projecte que us detallem:

### Profile of the searched company:

- Processes:
  - CNC machining centers (parts up to 35 Kg)
  - Turning
  - CNC turning of plate up to Ø500 mm
- Size: Annual turnover € 1.0 - € 3.0 million // Staff 10 - 30 employees
- Competitiveness in short and medium series (batches between 100 and 1.000 units)
- Quality Management System certified according ISO 9001-2015
- Robust economic and financial situation
- Skills to communicate in English in all areas: logistics, quality, technical office and administration.
- It would be ideal to have an available area of about 300-400 m2 for new facilities

### Project offered:

- Volume:
  - 5.100 machine hours / year
  - 800-1.000 articles
  - Annual t.o. 400.000 – 500.000 € (60% added value, 40% materials)
- Materials sourcing:
  - Bars and other commercial products >> free sourcing
  - Parts from moulds belonging to our company (cast iron, aluminum, stamping) >> supply from nominated suppliers
  - We will fix the prices and condition topics with key suppliers.
- Assignment of resources from D.E:
  - Possibility for the sale of Dungs machinery (prices and conditions to be agreed).
    - 2 machining centers
    - 4 CNC lathes
    - All necessary tools and specific tools
- Additional services to be provided: Integration of surface treatment processes when necessary
- Long-term contract with:
  - Agreed prices per piece according to the agreed machining times and batch sizes
  - Ensuring a minimum volume spent per year
- Timing: - 2021 > Ramp-up
  - 2022 > First year at full volume

**Les empreses interessades poden contactar amb Judith Montaña**  
E-mail: [judith.montanola@centrem.es](mailto:judith.montanola@centrem.es) - Tel. 93 745 78 12.